



## Innovative E-Procurement search function integrated into Amazon Business

### Onventis launches integrated Amazon Business product search

Stuttgart, July 5, 2021 - What is taken for granted in private life, Onventis has made possible for B2B purchasing: the easy, fast procurement of C-items via Amazon Business. The new "Amazon Business Integrated Search", ABIS for short, consolidates the search for Amazon Business items in the purchasing systems of companies.

In 2017, Onventis was the first European e-procurement provider to integrate Amazon Business into structured purchasing processes. Amazon Business is currently present in 9 regions worldwide. Companies of all types and sizes use the service for convenient purchasing of daily business needs.

"With the Amazon Business Integrated Search, procurement organizations can access the entire Amazon Business assortment within Onventis," explains Daniel Taglieber, Head of Product Management Procure to Pay at Onventis. "Buyers search for relevant products in a familiar system

environment, select the right one from available product offerings and order as usual in just a few steps in their Onventis system."

For this purpose, the Amazon Business assortment is integrated into the Onventis product search via an API. Stressful and disorganized C-item procurement was yesterday. Instead, ABIS creates a true B2B shopping experience. In addition to static or traditional OCI stores, the integrated product search now extends to the entire connected Amazon Business range and includes all the usual features, such as business pricing and the application of Amazon Business Guided Buying guidelines. These enable businesses to guide users to the right products or suppliers but also identify product categories that employees should not source. Users only find information that is relevant to them, allowing them to focus on what's important. With this intelligent linking, full control over the respective procurement area can be maintained at all times. In addition, different delivery addresses can be selected and assigned in Onventis if required. Offers can also be flexibly changed in the shopping cart. "A direct search integrated in Onventis makes digital procurement even easier. With the Amazon Business Integrated Search, we add the convenience, as well as everything else that is valued about Amazon, to the company's own purchasing system," explains Florian Böhme, Country Manager DACH-/EE Region at Amazon Business.

"With ABIS, we want to set new standards for the seamless connection of the Amazon product world with our All-in-One Procurement Suite. With ABIS, you have full control over your C-item procurement, ensure better comparability and make your invoice processing even more efficient via supplier reduction - to name just three of many other benefits," says Frank Schmidt, CEO at Onventis, describing the concept behind the unique search function. This is also confirmed by Onventis' first pilot customers: "A demand-oriented, fast and, above all, convenient purchasing feature. At Techem, the direct search from Onventis is already in use throughout the company. 100% to be recommended," reports Katrina Ochse, Operative Procurement at TECHEM Energy Services GmbH. Philippe von Spiegel, Process Management & Digitization at SCHOTT AG adds: "The first integrated search solution from Amazon in Onventis is an ideal addition to our standard catalogs and helps us to further increase our process efficiency in operational purchasing internationally."

For more information on the new Onventis search solution, visit [onventis.com/abis](https://onventis.com/abis).

## About Onventis

Onventis has been a cloud pioneer for digital transformation of purchasing and finance processes since 2000. The cloud-based software Onventis Buyer is an all-in-one procurement system that helps companies to manage their business spend in order to achieve financial control, efficiency, compliance and cost savings. With Onventis' Amazon Adapter, customers maintain control over demand-specific assortments, material groups, and vendors for over 250 million items and thousands of merchants on Amazon Business, while also ensuring compliance with their purchasing policies, automated order processing, and complete visibility into all spend.